

Beacon Hill Football Club

Address: PO Box 470 Dee Why NSW 2099

Phone: **0415 505 418**

Website : www.beaconhillfc.com

Dear Sponsor

Thank you for considering a business partnership with the Beacon Hill Football Club through one of our sponsorship products.

Our members and players are extremely appreciative of the local community’s continued support and actively patronise our Corporate Partners were practical.

Whilst the club has worked hard to establish its current position, the challenge is to maintain and improve our current status. To do this effectively, we need the support of our business partners and others to continue to build our club and support our players. Our executive committee is keen to involve local businesses and Corporate sponsors in the Club’s overall expansion plan.

A few years ago our soccer club was regarded as a small entity within the circles of soccer in the Manly Warringah area. However, through the hard work and dedication of a large band of enthusiastic committee members, parents and supporters, our soccer club has grown to be a major force in terms of the number of players registered (approx 950 last season) and also outstanding performances recorded against clubs with larger population bases. The Beacon Hill Football Club committee encourages activities that will lead to the positive growth of the game of soccer within our club and the wider community.

We have a number of Sponsorship Packages available or one can be tailored to meet your specific needs. In addition we confirm that all sponsorship packages are tax deductible and the club will provide a Tax Invoice for your financial records. There are a number of sponsorship options available ranging from a $250 Advertising on our Club Website ([www.beaconhillfc.com](http://www.beaconhillfc.com/)), right through to a $25,000 package as the Major club sponsor.

We appreciate the time you have taken to consider a partnership with our club and look forward to a long and mutually beneficial relationship.

Vince Vescio

Club President

Beacon Hill Football Club



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**Mission Statement**

To provide an organised and safe environment that will enable any participant to develop and enjoy their football in a community based setting.

**Sponsorship Benefits**

Sponsorship of the Beacon Hill Football Club can bring many benefits to your business. We aim to provide you with value for money packages that can bring many returns for your investment. These benefits include effective brand advertising to a targeted local market as well as wider exposure via our website, facebook and other social media. This exposure enhances your business image and heightens awareness and recognition of your company name and its contribution to the local community.

We would like to invite you to become a key ingredient to our ongoing success by becoming a sponsor of the Beacon Hill Football Club for the 2019 season and beyond. Various packages are available that can be tailored to meet your organisations specific needs.

All Corporate Sponsorships are Tax-Deductible.

**Why the Beacon Hill Football Club?**

Beacon Hill Football Club is a not for profit community based football club that is affiliated with the Manly Warringah Football Association. The club was originally formed under the banner of the Beacon Hill Youth Club. We currently field 70+ teams from U6 to O35 in both the mixed and women’s competitions.

During the 2017 season, the club had 9 X O35/O45 men’s and 2 X O35 women’s teams . There were 28 Junior (U6-U11) teams, 18 Youth Teams (U12 – U18) and 13 senior men’s and women’s teams including Women’s Premier League. Our Women’s Premier League were the Major winners in 2018. They also reached the quarter finals of the Champion of Champion Competitions.

**Membership**

The Beacon Hill Football Club has an extensive membership base providing our sponsors with the opportunity to actively market to ensure a financial return on their investment. The Beacon Hill Football Club membership demographic can be broken down as follows:

|  |  |  |
| --- | --- | --- |
|  | Age Profile | Registered Members 2013 |
| Seniors | 35 years + Men | 162 |
|  | 35 years + Women | 34 |
|  | Women’s Senior  | 95 |
|  | Men’s Senior | 123 |
|  |  |  |
| Youth | U18 | 61 |
|  | U16 | 29 |
|  | U15 | 47 |
|  | U14 | 29 |
|  | U13 | 40 |
|  | U12 | 62 |
|  |  |  |
| Juniors | U11 | 64 |
|  | U10 | 47 |
|  | U9 | 45 |
|  | U8 | 76 |
|  | U7 | 37 |
|  | U6 | 36 |
|  |  |  |
| **TOTAL** |  | **987** |

In addition to these registered players we have many non-playing associates including coaches, managers, parents that are also included in all of our promotions.

## Business – Community Sporting Links

The benefits of club sponsorship of community football in the Beacon Hill area include the following intended outcomes for our players:

1. Progression and development of football skills
2. Learning to play a team game, understanding fair play and playing with a club that has a distinct Code of Conduct for players, coaches, administrators and spectators alike.
3. Development of knowledge of the game.
4. Being able to participate in a team atmosphere where the emphasis is on participation by all players.
5. The opportunity to play football for all members of the family including juniors, youth, seniors and over 35’s.

**Beacon Hill Football Club Goals**

Beacon Hill Football Club’s administrative structure is now in place to enable the club to run smoothly and grow naturally. We have the following short, medium and long term goals to achieve:

1. To have qualified coaches in charge of many of our teams. To this end, we are continually conducting training camps and coaching clinics.
2. To encourage growth in our playing numbers by offering a well-run, well administered and professional club to potential members.
3. To foster progression for all junior football players within the club by providing graded teams from juniors’ right through to Men’s and Women’s Premier League.



Beacon Hill Football Club

Address: PO Box 470 Dee Why NSW 2099

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**Platinum Club Package**

1. Business Name/ Logo displayed on our Jerseys
2. Details of your business included on front page of our website
3. Business Name or Logo on all club correspondence – emails, newsletters, invoices etc
4. Framed ‘Certificate of Appreciation’
5. Your business card on our sponsors Business Card Board and display of other promotional material if possible
6. Invitation to all games and official functions
7. Invitation to present trophies at our annual Presentation Days.
8. 2 tickets to our club social functions
9. 2 tickets to our Annual Presentation Dinner

COST: MINIMUM SPONSORSHIP TERM – 3 Years

Lump Sum - $30,000.00 or $20,000 (GST Inclusive) at the commencement of the 3 years and then 2 X $5,000 payments at the beginning of each subsequent year.

NB All sponsorships are TAX DEDUCTIBLE

**Gold Club Package**

1. Business Name Logo displayed on the Senior Jerseys
2. Details of your business included on front page of our website
3. Business Name or Logo on all club correspondence – emails, newsletters, invoices etc
4. Framed ‘Certificate of Appreciation’
5. Your business card on our sponsors Business Card Board and display of other promotional material if possible
6. Invitation to all games and official functions
7. Invitation to present trophies at our annual Presentation Days.
8. 2 tickets to our club social functions
9. 2 tickets to our Annual Presentation Dinner

COST: MINIMUM SPONSORSHIP TERM – 3 Years

Lump Sum - $15,000.00 (GST Inclusive) or $10,000 at the commencement of the 3 years and then 2 X $2,500 payments at the beginning of each subsequent year.

NB: All sponsorships are TAX DEDUCTIBLE

**Silver Club Package**

1. Business Name Logo on our Youth Jerseys (U12-U18s)
2. Details of your business included on our Sponsors Web Page
3. Business Name or Logo on all club correspondence – emails, newsletters, invoices etc
4. Framed ‘Certificate of Appreciation’
5. Your business card on our sponsors Business Card Board and display of other promotional material if possible
6. Invitation to all games and official functions.
7. Invitation to present trophies at our annual Presentation Days.
8. 2 tickets to our club social functions
9. 2 tickets to our Annual Presentation Dinner

COST: MINIMUM SPONSORSHIP TERM – 3 Years

Lump Sum - $15,000.00 (GST Inclusive) or $10,000 at the commencement of the 3 years and then 2 $2,500 payments at the beginning of each subsequent year.

NB: All sponsorships are TAX DEDUCTIBLE

**Bronze Club Package**

1. Business Name/Logo on our Junior (U6-U11) Jersey
2. Details of your business included on our Sponsors Web Page
3. Business Name or Logo on all club correspondence – emails, newsletters, invoices etc
4. Framed ‘Certificate of Appreciation’
5. Your business card on our sponsors Business Card Board and display of other promotional material if possible
6. Invitation to all games and official functions
7. Invitation to present trophies at our annual Presentation Days
8. 1 tickets to our club social functions
9. 1 tickets to our Annual Presentation Dinner

COST: MINIMUM SPONSORSHIP TERM – 3 Years

Lump Sum - $10,000.00 (GST Inclusive) or $5,000 at the commencement of the 3 years and then 2 X $2,500 payments at the beginning of each subsequent year.

NB: All sponsorships are TAX DEDUCTIBLE

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**Advertising Sponsors**

$300 plus GST

1. Details of your business included on our Sponsors web page
2. Details of your business included on our Sponsors web page
3. Details of your business included as a pinned post on our Facebook page
4. A sign (supplied by you) on the Beacon Hill Oval Fence

NB All sponsorships are TAX DEDUCTIBLE and a tax invoice will be supplied

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Website : www.beaconhillfc.com

**Training Kit Package – Junior and Youth Basic**

1. Business Name/Logo on your choice of team’s training shirts. (Shirts will be worn at mid-week training sessions and for match day warm-ups.)
2. Training Shorts
3. Adidas Backpack – Medium (Add $10.00 per player to upgrade to Large)
4. Training Socks
5. Details of your business included on our Sponsors Web Page.
6. Your business card on our sponsors Business Card Board and display of other promotional material if possible
7. Invitation to present trophies at our annual Presentation Days to your chosen team
8. Framed ‘Certificate of Appreciation’
9. Laminated photo of your sponsored team.

COST: MAXIMUM SPONSORSHIP TERM – 1 Year

Lump Sum - $65 per player + GST

NB: All sponsorships are TAX DEDUCTIBLE

**Training Kit Package – Junior and Youth Ultimate**

1. Business Name Logo on your choice of team’s training shirts (Shirts will be worn at mid-week training sessions and for match day warm-ups)
2. Adidas Backpack - – Medium (Add $10.00 per player to upgrade to Large)
3. Training Shortss
4. BHFC Official Wind Jacket
5. Training Socks
6. Details of your business included on our Web Page
7. Your business card on our sponsors Business Card Board and display of other promotional material if possible
8. Framed ‘Certificate of Appreciation’
9. Laminated photo of your sponsored team.
10. Invitation to present trophies at our annual Presentation Days to your chosen team

COST: MAXIMUM SPONSORSHIP TERM – 1 Year

Lump Sum - $99 per player + GST

NB: All sponsorships are TAX DEDUCTIBLE

**Training Kit Package Junior and Youth – Extras**

Any of the following can be added to the either package

1. Official BHFC Polo Shirt - $30.00 per player + GST
2. Official BHFC Jacket - $50.00 per player + GST
3. Official BHFC Wind Jacket - $32.00 per player + GST
4. Official BHFC Playing Kit – shirt and shorts - $65.00 per player + GST

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**Training Kit Package – Senior Basic**

1. Business Name/Logo on your choice of team’s training shirts. (Shirts will be worn at mid-week training sessions and for match day warm-ups.
2. Training Shorts
3. Adidas Backpack – Medium (Add $10.00 per player to upgrade to Large)
4. Training Socks
5. BHFC Official Polo Shirt
6. Details of your business included on our Sponsors Web Page.
7. Your business card on our sponsors Business Card Board and display of other promotional material if possible
8. Invitation to present trophies at our annual Presentation Days to your chosen team
9. Framed ‘Certificate of Appreciation’
10. Laminated photo of your sponsored team.

COST: MAXIMUM SPONSORSHIP TERM – 1 Year

Lump Sum - $150.00 per player + GST

NB: All sponsorships are TAX DEDUCTIBLE and a tax invoice will be supplied

**Training Kit Package – Senior Medium**

1. Business Name Logo on your choice of team’s training shirts (Shirts will be worn at mid-week training sessions and for match day warm-ups
2. Training Shorts
3. Adidas Backpack – Medium (Add $10.00 per player to upgrade to Large)
4. BHFC Official Jacket
5. Training Socks X2
6. BHFC Official Polo Shirt
7. Details of your business included on our Web Page
8. Your business card on our sponsors Business Card Board and display of other promotional material if possible
9. Framed ‘Certificate of Appreciation’
10. Invitation to present trophies at our annual Presentation Days to your chosen team

COST: MAXIMUM SPONSORSHIP TERM – 1 Year

Lump Sum - $180.00 per player + GST

NB: All sponsorships are TAX DEDUCTIBLE and a tax invoice will be supplied

**Training Kit Package – Senior Ultimate**

1. Business Name Logo on your choice of team’s training shirts X 2 (Shirts will be worn at mid-week training sessions and for match day warm-ups).
2. Training Shorts X 2
3. Adidas Backpack - Large
4. BHFC Official Wind Jacket
5. Training Socks X2
6. BHFC Official Polo Shirt
7. BHFC Official Jacket
8. Details of your business included on our Web Page
9. Your business card on our sponsors Business Card Board and display of other promotional material if possible
10. Framed ‘Certificate of Appreciation’
11. Invitation to present trophies at our annual Presentation Days to your chosen team

COST: MAXIMUM SPONSORSHIP TERM – 1 Year

Lump Sum - $250.00 per player + GST

NB: All sponsorships are TAX DEDUCTIBLE and a tax invoice will be supplied

**Training Kit Package Seniors – Extras**

Any of the following can be added to the either package

1. Official BHFC Polo Shirt - $30.00 per player + GST
2. Official BHFC Jacket - $50.00 per player + GST
3. Official BHFC Wind Jacket - $32.00 per player + GST
4. Official BHFC playing shirts and shorts - $65.00 per player + GST

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**Individual Team Sponsorship Packages**

All team sponsorship merchandise must be purchased through the club supplier. Individual teams are requested to not source their own merchandise as the club wishes to provide a unified look to the community. The club also requests that any sponsored merchandise that has been purchased in previous years not be worn to training or games. As we move the whole club to our new strip, new merchandise will also be available for individual and sponsorship purchases.

**Individual Team Sponsorship Package – Gold**

(Only available to the top division team in each age group from U11 up)

1. Business Name/Logo on the players Jersey (players can also have their name on the back of the Jersey)
2. Playing Shorts
3. Training Shirts and Shorts
4. Medium Size Kit Bag
5. One goal keeper jersey included
6. Details of your business included on the front page of our website
7. Framed ‘Certificate of Appreciation’
8. Laminated photo of your sponsored team.
9. Your business card on our sponsors Business Card Board and display of other promotional material if possible
10. Invitation to our Junior and Youth Presentation Day or 2 tickets to our Senior Presentation Dinner dependent on team sponsored
11. Please note: Further merchandise such as club tracksuits, drink bottles, beanies, etc can be added to this package for an additional charge. All merchandise must be purchased through the club supplier. Please contact the Treasurer for further information

COST: MAXIMUM SPONSORSHIP TERM 1 Year

Lump Sum $3,000.00 + GST – Junior team of 12 players (No numbers on back of shirts)

 $3,500.00 + GST – Youth team of 16 players

 $4,000.00 + GST – Senior team of 18 players

NB: All sponsorships are TAX DEDUCTIBLE and a tax invoice will be supplied

**Individual Team Sponsorship Package - Silver**

1. Business Name/Logo on the players Jersey (players can also have their name on the back of the Jersey)
2. Playing Shorts
3. Training Shirt and Shorts
4. One goal keeper jersey included
5. Details of your business included on our Sponsors web page
6. Framed ‘Certificate of Appreciation’
7. Laminated photo of your sponsored team.
8. Your business card on our sponsors Business Card Board and display of other promotional material if possible
9. Invitation to our Junior and Youth Presentation Day or 2 tickets to our Senior Presentation Dinner dependent on team sponsored
10. Please note: Further merchandise such as shorts, club tracksuits, drink bottles, beanies, bags etc can be added to this package for an additional charge. All merchandise must be purchased through the club supplier. Please contact the Treasurer for further information

COST: MAXIMUM SPONSORSHIP TERM 1 Year

Lump Sum $1,400.00 + GST – Junior team of 12 players (No numbers on back of shirts)

 $1,900.00 + GST – Youth team of 16 players

 $2,100.00 + GST – Senior team of 18 players

NB: All sponsorships are TAX DEDUCTIBLE and a tax invoice will be supplied

**Individual Team Sponsorship Package - Bronze**

1. Business Name/Logo on the players Jersey (players can also have their name on the back of the Jersey)
2. Playing Shorts
3. One goal keeper jersey included
4. Details of your business included on our Sponsors web page
5. Framed ‘Certificate of Appreciation’
6. Your business card on our sponsors Business Card Board and display of other promotional material if possible
7. Invitation to our Junior and Youth Presentation Day or 1 ticket to our Senior Presentation Dinner
8. Laminated photo of your sponsored team.
9. Please note: Further merchandise such as club tracksuits, drink bottles, beanies, bags etc can be added to this package for an additional charge. All merchandise must be purchased through the club supplier. Please contact the Treasurer for further information.

COST: MAXIMUM SPONSORSHIP TERM - 1 Year

Lump Sum $1,000.00 + GST – Junior team of 12 players (No numbers on back of shirts)

 $1,300.00 + GST – Youth team of 16 players

 $1,500.00 + GST – Senior team of 18 players

NB All sponsorships are TAX DEDUCTIBLE and a tax invoice will be supplied

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**Sponsorship Agreement**

|  |  |
| --- | --- |
| **Agent:** | **Beacon Hill Football Club** |
|  |  |
| **Sponsor:** | **Name:** |
|  | **Address:** |
|  | **Telephone No.:** |
|  | **Email:** |
|  | **Website:** |
|  | **Principal Name:** |

|  |  |
| --- | --- |
| **Product Name:** | **Payment:**  |
| **Commencement Date:** | **Mode of Payment:** |
|  |  |

**Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Day of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ 2019.**

**Signed by Sponsor: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

 **Signature Print Name**

**Signed by Beacon Hill Football Club**

**As agent for the Club: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

 **Signature Print Name**

**Please forward your logo and or name that you require on the merchandise in vector format to sigi@mmconsult.com.au**

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 **Team Sponsorship Player Details**

**Team Age Group: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Division \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ OR Team Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Manager Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Telephone No.: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Email: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

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| --- | --- | --- | --- | --- |
| **No.** | **Player Name** | **Size of Jersey/Shirt** | **Size of Shorts** | **Name on Jersey (if required)** |
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|  |  |  |  |  |
| **SPONORSHIP PACKAGE: GOLD / SILVER / BRONZE JUNIOR / YOUTH / SENIOR** |

**On behalf of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (Name of Team), I \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**(Manager/Coach/Coordinator) declare that all the information above is correct and note that the club will not be responsible for any error in sizing or incorrect information supplied**

**Signed: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**OFFICE USE ONLY**

|  |  |
| --- | --- |
| **Date Order Placed** | **Date Order Received** |
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**Team Kit Packages**

For individual teams who wish to purchase their own jerseys and shorts without a sponsor. This is open to all teams from U6 to O35s. All orders will be completed in the new strip.

All team members must be in agreement and the full amount must be received by the club before the kits are ordered. Please complete the attached form with names, sizes and name for the back of the jersey. Kits take approximately 6 weeks from ordering. Express delivery is possible for a few dollars more per player. Please contact the treasurer for further information or once you have all the details and full payment .

Cost: $50.00 per player + GST

Treasurer: Sigrid Mulherin – 0413 51 451, sigi@mmconsult.com.au;

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 **Team Kit Package**

**Team Age Group: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Division \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ OR Team Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Manager Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Telephone No.: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Email: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

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| --- | --- | --- | --- | --- | --- |
| **No.** | **Player Name** | **Size of Jersey** | **Size of Shorts** | **Name on Jersey** | **PAID** |
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| **TOTAL AMOUNT ENCLOSED:** |  |

**On behalf of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (Name of Team), I \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**(Manager/Coach/Coordinator) declare that all the information above is correct and note that the club will not be responsible for any error in sizing or incorrect information supplied**

**Signed: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**OFFICE USE ONLY**

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| --- | --- | --- |
| **Date all Money Received** | **Date Order Processed** | **Date Order Received** |
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